

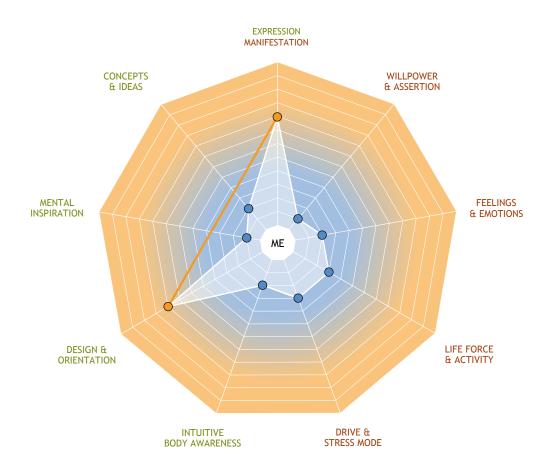
Maria Novillo





MY GENIUS FORCE FIELD

The Genius Force Field (white area) shows how my 9 Genius Forces unfold.



- Where the white force field opens wide to the outside, I can develop with great self-determination. Here, I can have a strong impact on my environment and on others.
- Where the white force field expands less outwardly, other people can get close to me, influence me and I can perceive their impact on me.
- The orange-colored lines show which aspects are connected and how they function together.





MY SPECIFIC TALENTS AND SKILLS

Each individual has talents and skills that have an impact on every work process.

The better I use these talents the more satisfying my work is.

EMPATHIC COORDINATION

I am good at understanding people and systems. My gift to guide and coordinate others results from that. In doing so, it is always my goal to support others in their development. I love to comprehend systems and make them thrive.

SOCIABLE NETWORKER

I have strong ties to where I come from and the communities in which I grew up and for which I work. I like to communicate and contribute to the distribution of information and building of relationships. The socialization I have experienced is a central part of my nature.

PRESENTATION SKILL

I can excellently present myself and others' creative contributions. In teams, I am often assigned the role of the speaker or presenter. I enjoy creativity and tend to encourage others' creative contributions.

HIGH PERCEPTION SKILL

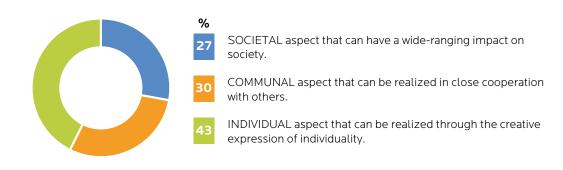
I am very skilled at perceiving people's nature and goals and can thus respond to them. My qualities and talents unfold powerfully in cooperation with others. I have a good sense of whom I can cooperate with to benefit me.





REALIZATION - TEAM ROLE - IMPACT

3.1 HOW I CAN FULFILL MYSELF



3.2 MY PREFERRED TEAM ROLE

"TEAM GUIDE", guiding, empathic, efficient

Team work is productive for me when I can incorporate my contributions well and these contributions are then recognized. When being part of a team, I pay attention to efficiency. It is also important to me that each team member can unfold in a satisfying manner.

3.3 MY POWERBASE* (which organizational forces I support)



^{*)} The Powerbase describes an individual's influence on an organization only through his or her presence. The Powerbase aspects don't reveal personal qualities or skills but shows the involuntary impact of an individual on an organization or on the organizational forces in an organization.

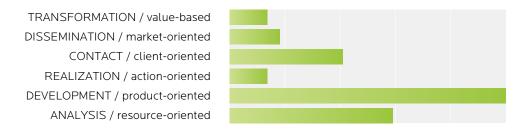




HOW I CAN UNFOLD AUTHENTICALLY

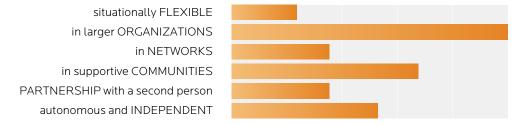
Depending on certain environments or circumstances, each individual can unfold better or worse. Which conditions are optimal for me is shown here.

4.1 MY TALENT PROFILE



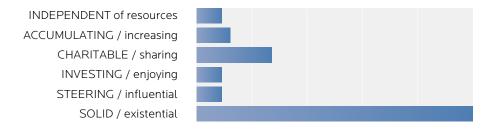
Keywords on talent "DEVELOPMENT": product-oriented, quality-conscious, passionate, user-related, e.g. creation, concept, design, perfection, inventiveness

4.2 MY COOPERATION PROFILE



I can unfold my talents best when cooperating in larger organizations. I appreciate work-sharing processes in which every individual has his or her defined area of tasks and responsibilities and pursues his or her goals and interests.

4.3 MY PROSPERITY PROFILE



It is important for me to have a solid overview of income and expenditure. That is the basis for my existential security. Irrespective of my actual resources, I remain cautious and risk-conscious. I only spend money on things that I can really afford.





DECISION-MAKING

How I make decisions is based on the following three components:

5.1 HOW MY MIND WORKS



5.2 THE BASIS FOR MY DECISIONS



5.3 HOW I MAKE DECISIONS

| spontaneous / reversible | considerate / sustainable |
|--------------------------|---------------------------|
| | |

I prefer to discuss decisions with others, both my own decisions and those of others in my role as adviser.

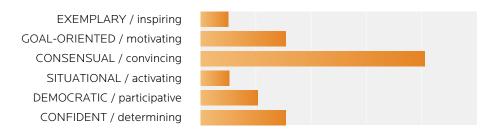




MY AUTHENTIC LEADERSHIP STYLE

Each person is a leader in one or other situation. How one is seen by others and how one sees oneself varies in every human being.

6.1 WHAT OTHERS PERCEIVE (THIRD-PERSON-PERCEPTION)



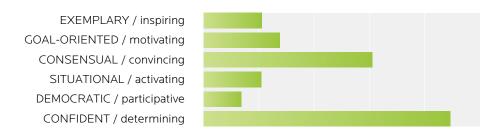
Others perceive me as a consensual leader because I try to balance things and pursue the most convincing solution.

6.2 HOW I SEE MYSELF (SELF-PERCEPTION)



If I am sure of something I can be a very assertive leader. I am convinced that strong leadership also gives team members a sense of security.

6.3 LEADERSHIP PROFILE (HOW I LEAD AND WANT TO BE LED)





7 MY AUTHENTIC BEHAVIOR

7.1 IN NEGOTIATIONS

assertive balancing

In negotiations, I can achieve better results by balancing things.

7.2 DEALING WITH COMPETITION

competitive cooperative

I prefer cooperative behavior as it mostly yields better results for me.

7.3 CONCEPTS AND IDEAS WHEN COOPERATING WITH OTHERS

elaborating / contributing

perceptive / assessing

I can assess whether others' contributions are relevant and meaningful.

7.4 WHEN MAKING CONTACT

approaching others actively

responding to others

When approaching someone, I am rather observant and respond to other people's issues.

7.5 IN EMOTIONAL CONFLICTS

addressing / clarifying

factual / harmonizing

I try to balance things because I prefer rational arguments.

7.6 IN STRESSFUL SITUATIONS

I put pressure on myself

I react to external pressures

If external pressure occurs I try to stick to my own work pace.



8

MOTIVATION AND COGNITION

8.1 THE UNDERLYING MOTIVATION FOR MY THINKING AND ACTING

UNBIASED OBJECTIVITY

I am motivated by taking an objective and unbiased look into matters. It pleases me to maintain a neutral, impartial, and observing attitude. In my activities I always pay attention to all aspects and include them in my contributions. I value individuality as the basis for creative developments.

8.2 MY PERSPECTIVE ON THE WORLD

POLITICAL - IDENTIFYING POWER STRUCTURES

My talent of figuring out contexts and relations on the material level of life shapes my perception. This serves as a good precondition for personal success and the utilization of opportunities. My critical political judgment also enables me to see which power structures might need to be changed.

8.3 MY ACTIVITY MODE AND RELATIONSHIP MODE

MENTAL ACTIVITY COUPLED WITH PHYSICAL EASE

A physically relaxed lifestyle is very important to me because I am able to concentrate very well in a relaxed state. I am open to others' concerns and can, by addressing the interests of others, achieve my goals. Mentally, I am always active and present in the moment. I am happy "to go with the flow" and am always flexible.

8.4 HOW I TAKE IN AND PROCESS INFORMATION

FOCUSED ON THE GOAL

I am a strategic person with a focused and target-oriented approach. I am very accurate in pondering one thing after the other and block out everything that is not relevant at the moment or distracts me from my goals. I am in tune with my power when able to fully focus on one thing.



9

MY DEVELOPMENT POTENTIAL

The following characteristics should, in their most positive form, determine my action. Those which I haven't realized yet constitute my development potential.

9.1 MY AGENDA

I can be creative at making the best even of very little.

I pursue a goal with maximum commitment when convinced of its feasibility.

9.2 SUPPORT FOR MY AGENDA

I can assert my influence with confidence and leadership.

I am generous when it comes to sharing with those who deserve it.

9.3 MY MENTAL GIFTS

I can motivate others to become committed allies in a transformation process.

I have the ability to identify people that have the same ideas and goals.

9.4 WHAT I CAN ALWAYS RELY ON

I know that the use of resources should be based on higher principles.

I use my resources and skills to establish sturdy foundations.

9.5 GIFTS TO DEVELOP IN THE COURSE OF MY LIFE

I share my creative contributions honestly to enable mutual success.

I acknowledge others people's creative contributions and support their creativity.

9.6 WHAT I COMMUNICATE KNOWINGLY AND UNKNOWINGLY

I appreciate the support of a mentor in my ambitions.

I continue creative processes even if success is uncertain.



10

MY DEVELOPMENT POTENTIAL (CONTINUATION)

10.1 MY RELATIONSHIP VALUES

I can express myself with a sensitive openness that does not require formalities.

I trust that through observance of all details I will reach my goal.

10.2 TALENTS TO BE REFINED

My experience with social interactions facilitates my exemplary leadership.

Wise discretion and loyalty help me satisfy my ambitions.

10.3 MY KEY FOR GROWTH AND WEALTH

I accept external restrictions and thus preserve my inner balance.

I don't follow tempting stimulations blindly and know how to protect myself.

10.4 WHAT DEMANDS MY DISCIPLINE

I use manpower and resources so that they exert the greatest benefit.

My creativity is appealing because I make it available to others.

10.5 WHAT MAKES ME UNIQUE

I can adapt to the course of events and face up to the unavoidable.

I have the persistence to retain my rhythm and habits.

10.6 POTENTIAL TO DISCOVER

I question traditional behavioral norms in order to establish new behavior.

I withdraw if I cannot behave authentically.

10.7 MY DEVELOPMENT HORIZON

In risky enterprises I trust in my good intuition and rational thinking.

I know that risky enterprises have to be well-prepared to be successful.



FURTHER INFORMATION

The GeniusReport is an excerpt from information that can be gathered by means of the underlying Method.

Please find explanations about the individual dimensions of the GeniusReport in the Tutorial Videos and the GeniusReport Manual on the website.

Your Genius Coach can help you gain more detailed and profound insights.

www.geniusreport.net/coaches

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