

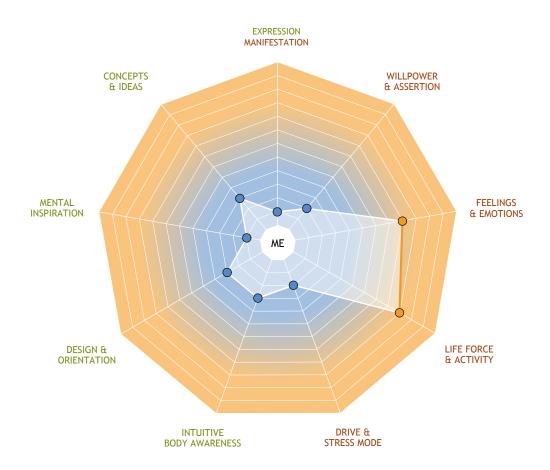
Merhyleny Maqueda Palma





#### MY GENIUS FORCE FIELD

The Genius Force Field (white area) shows how my 9 Genius Forces unfold.



- Where the white force field opens wide to the outside, I can develop with great self-determination. Here, I can have a strong impact on my environment and on others.
- Where the white force field expands less outwardly, other people can get close to me, influence me and I can perceive their impact on me.
- The orange-colored lines show which aspects are connected and how they function together.





#### MY SPECIFIC TALENTS AND SKILLS

Each individual has talents and skills that have an impact on every work process.

The better I use these talents the more satisfying my work is.

#### **COOPERATIVE CREATIVE POWER**

I like to be active and can develop very well in cooperation with others. I make my creative power available to productive and satisfying processes. If something appeals to me, I can bring in my energy very persistently and powerfully.

#### **SOLUTION-ORIENTATION**

Because of my solid mastery of basic principles, I can offer practical solutions which benefit many people. I am interested in creating far-reaching and universal solutions.

#### **BUILDING RELATIONSHIPS & TRUST**

I am an open and communicative person. I know how to build emotional and intimate relationships with others. This openness creates mutual trust and is also the basis for fruitful work processes.

#### HIGH PERCEPTION SKILL

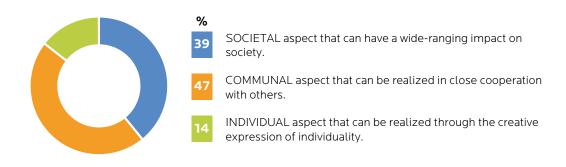
I am very skilled at perceiving people's nature and goals and can thus respond to them. My qualities and talents unfold powerfully in cooperation with others. I have a good sense of whom I can cooperate with to benefit me.





#### **REALIZATION - TEAM ROLE - IMPACT**

# 3.1 HOW I CAN FULFILL MYSELF



# 3.2 MY PREFERRED TEAM ROLE

#### "TEAM SUPPORTER", supportive, communicative, process-oriented

While working in a team I can make valuable contributions and support the team process. Temporary team work is satisfying to me when everybody involved act in concert and good results can be achieved. When being part of a team, I don't necessarily have to have a leading role in the team process.

# 3.3 MY POWERBASE\* (which organizational forces I support)



<sup>\*)</sup> The Powerbase describes an individual's influence on an organization only through his or her presence. The Powerbase aspects don't reveal personal qualities or skills but shows the involuntary impact of an individual on an organization or on the organizational forces in an organization.





#### **HOW I CAN UNFOLD AUTHENTICALLY**

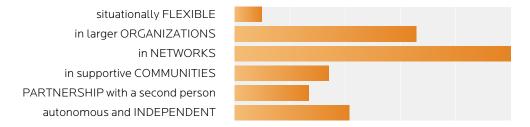
Depending on certain environments or circumstances, each individual can unfold better or worse. Which conditions are optimal for me is shown here.

# 4.1 MY TALENT PROFILE



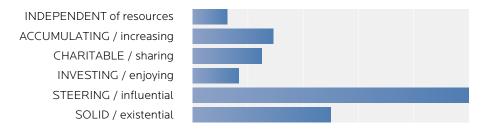
Keywords on talent "CONTACT": client-oriented, empathic, sensitive, personal, e.g. sales, customer service, communication, assistance

# 4.2 MY COOPERATION PROFILE



I can unfold excellently in networks in which independent individuals work together in alternating cooperative settings. I am especially successful when I am on friendly terms with those I cooperate with.

## 4.3 MY PROSPERITY PROFILE



I know how to steer the resources of others. In doing so, my intention is the effective use of resources for the respective goals. Hereby, I am rewarded with wealth, too.





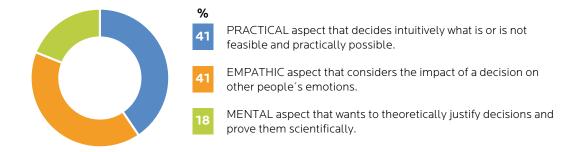
#### **DECISION-MAKING**

How I make decisions is based on the following three components:

# 5.1 HOW MY MIND WORKS



# 5.2 THE BASIS FOR MY DECISIONS



# 5.3 HOW I MAKE DECISIONS

spontaneous / reversible	considerate / sustainable

I only make decisions after careful consideration. My decisions are thus sustainable and not easily reversed.

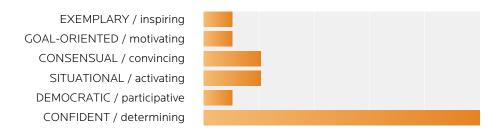




#### MY AUTHENTIC LEADERSHIP STYLE

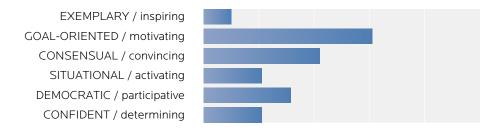
Each person is a leader in one or other situation. How one is seen by others and how one sees oneself varies in every human being.

# 6.1 WHAT OTHERS PERCEIVE (THIRD-PERSON-PERCEPTION)



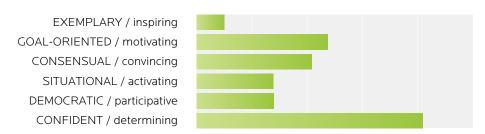
When I am convinced of something, others can perceive me as highly assertive.

# 6.2 HOW I SEE MYSELF (SELF-PERCEPTION)



In a leadership role I can excellently motivate my team. I am able to explain the meaning and the common goals of working together to them, and I act solution-oriented.

# 6.3 LEADERSHIP PROFILE (HOW I LEAD AND WANT TO BE LED)





# MY AUTHENTIC BEHAVIOR

## 7.1 IN NEGOTIATIONS

assertive balancing

In negotiations, I can achieve better results by balancing things.

# 7.2 DEALING WITH COMPETITION

competitive cooperative

I decide situationally whether competitive or cooperative behavior is more effective.

# 7.3 CONCEPTS AND IDEAS WHEN COOPERATING WITH OTHERS

elaborating / contributing

perceptive / assessing

I can assess whether others' contributions are relevant and meaningful.

## 7.4 WHEN MAKING CONTACT

approaching others actively

responding to others

When approaching someone, I am rather observant and respond to other people's issues.

# 7.5 IN EMOTIONAL CONFLICTS

addressing / clarifying

factual / harmonizing

I am not shy to address emotional conflicts openly in order to settle them.

# 7.6 IN STRESSFUL SITUATIONS

I put pressure on myself

I react to external pressures

I can increase my work pace considerably in stressful situations.



# 8

#### MOTIVATION AND COGNITION

## 8.1 THE UNDERLYING MOTIVATION FOR MY THINKING AND ACTING

#### **ENSURING SAFETY WITH INTELLIGENCE**

It motivates me to create a safe basis and to organize and shape life intelligently, because intelligence is the foundation for safe and fearless survival. I am highly aware of risks and eager to make solid and success-oriented decisions.

## 8.2 MY PERSPECTIVE ON THE WORLD

#### PHILOSOPHICAL - IDENTIFYING POSSIBILITIES

My wish to see what is beyond the ordinary shapes my perception. I don't like to be restricted to the obvious. Because where the tangible stops, philosophy starts. Coming from this point of view I can anticipate the unexpected and overcome apparent boundaries to identify possibilities.

# 8.3 MY ACTIVITY MODE AND RELATIONSHIP MODE

#### MENTAL ACTIVITY COUPLED WITH PHYSICAL EASE

A physically relaxed lifestyle is very important to me because I am able to concentrate very well in a relaxed state. I am open to others' concerns and can, by addressing the interests of others, achieve my goals. Mentally, I am always active and present in the moment. I am happy "to go with the flow" and am always flexible.

# 8.4 HOW I TAKE IN AND PROCESS INFORMATION

#### **BROAD PERCEPTION - FOCUSED IMPLEMENTATION**

I prefer broad intellectual stimulation and like to alternately focus on different things (multitasking). I enjoy being inspired by others and the ongoing discovery of novel and interesting things in my surroundings. As long as I am interested in something, I can pursue my goals thoroughly and strategically.



# 9

#### MY DEVELOPMENT POTENTIAL

The following characteristics should, in their most positive form, determine my action. Those which I haven't realized yet constitute my development potential.

# 9.1 MY AGENDA

I question traditional behavioral norms in order to establish new behavior.

Based on my intuitive judgment I recognize what can only be corrected step by step.

## 9.2 SUPPORT FOR MY AGENDA

I can adapt sensitively and flexibly to people and circumstances.

I am open to the opinions and viewpoints of others.

## 9.3 MY MENTAL GIFTS

I can set a fast pace when I am passionate about something.

When solving a problem I am focused and responsible.

# 9.4 WHAT I CAN ALWAYS RELY ON

I accept what cannot be changed because fighting the storm would be in vain.

I know intuitively what is of practical significance.

## 9.5 GIFTS TO DEVELOP IN THE COURSE OF MY LIFE

I can distinguish which relations and opinions encourage success.

I possess a natural authority that earns me respect without resorting to violence.

## 9.6 WHAT I COMMUNICATE KNOWINGLY AND UNKNOWINGLY

In order to preserve my individual strength I team up with the right forces.

My intelligence enables me to adapt if inflexibility is inappropriate.



# 10

#### MY DEVELOPMENT POTENTIAL (CONTINUATION)

# 10.1 MY RELATIONSHIP VALUES

As a good listener I sometimes need to retreat in order to process what I have heard.

I possess the strength not to put fundamental principles at risk carelessly.

# 10.2 TALENTS TO BE REFINED

I use my acuteness of mind to effectively defend and refine values.

I am able to develop unintentional and trusting friendships with others.

# 10.3 MY KEY FOR GROWTH AND WEALTH

I accept what cannot be changed because fighting the storm would be in vain.

While maintaining my integrity, I assume responsibility in complicated situations.

# 10.4 WHAT DEMANDS MY DISCIPLINE

Even in unexpected situations or shocks I can discover new opportunities.

I tolerate mistakes in times of expansion and can transform them into advantages.

# 10.5 WHAT MAKES ME UNIQUE

Based on my intuitive judgment I recognize what can only be corrected step by step.

I am selective and demanding when deciding whom to make my talents available to.

# 10.6 POTENTIAL TO DISCOVER

I use my resources and skills to establish sturdy foundations.

I like to support the breakthrough of individual knowledge with a collective value.

# 10.7 MY DEVELOPMENT HORIZON

I evaluate whether loyalty or waging a conflict is the appropriate thing to do.

I avoid conflicts when giving in seems more prudent.



#### **FURTHER INFORMATION**

The GeniusReport is an excerpt from information that can be gathered by means of the underlying Method.

Please find explanations about the individual dimensions of the GeniusReport in the Tutorial Videos and the GeniusReport Manual on the website.

Your Genius Coach can help you gain more detailed and profound insights.

www.geniusreport.net/coaches

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