

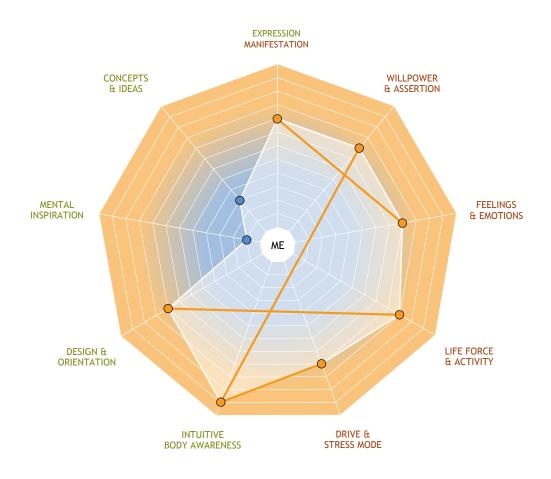
# Thomas Tschirpig





### MY GENIUS FORCE FIELD

The Genius Force Field (white area) shows how my 9 Genius Forces unfold.



- Where the white force field opens wide to the outside, I can develop with great self-determination. Here, I can have a strong impact on my environment and on others.
- Where the white force field expands less outwardly, other people can get close to me, influence me and I can perceive their impact on me.
- The orange-colored lines show which aspects are connected and how they function together.



# 2

### MY SPECIFIC TALENTS AND SKILLS

Each individual has talents and skills that have an impact on every work process. The better I use these talents the more satisfying my work is.

#### SPECIALIZED ACTION-ORIENTATION

I like to bring in my creative power to productive processes and can tackle things vigorously. However it is important that a task is in line with my talents and skills and that I can realize my full potential in a satisfying manner. I appreciate cooperating with those who I can enthuse with my projects.

#### **RELIABLE AUTHORITY**

I am skilled at becoming a reliable focus for communities as I behave and act with confidence. As such a "pillar of strength" I am a good teacher and a reliable authority in my field.

#### PERSUASIVE POWER

I can develop my strength with great persuasive power. I pursue my individual path and can hardly be dissuaded from doing so. As a consequence, I am selective and demanding in terms of my work and how I do it.

#### ENTREPRENEURSHIP & SALES TALENT

I love to be efficient and to maximize the ratio between input and output. I can communicate contents comprehensibly and have a talent for tactical approaches. This serves as a fundamental basis for self-employment and is an important talent in sales.

#### **OPTIMISM & FIGHTING SPIRIT**

I am strongly motivated to fight for those things that are important to me. I don't always choose the easiest path, but the path that gives meaning to my life. With insistent fighting spirit I can also tackle exceptional challenges.

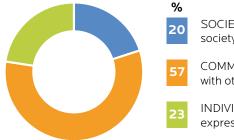
#### EXPERIENCE-DRIVEN PROGRESS

I am driven to constantly seek out new experiences and master the emotional ups and downs of life. This thirst for adventure protects me from boring routines. My rich experience enables me to bring progress and change into other people's lives.



### **REALIZATION - TEAM ROLE - IMPACT**

### 3.1 HOW I CAN FULFILL MYSELF



SOCIETAL aspect that can have a wide-ranging impact on society.

COMMUNAL aspect that can be realized in close cooperation with others.

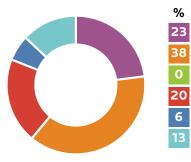
INDIVIDUAL aspect that can be realized through the creative expression of individuality.

# 3.2 MY PREFERRED TEAM ROLE

#### "EXPERT", individual, specialized, engaging

While I engage well in team processes, team work is, in the long run, not my preferred way of working. I enjoy working at an energetic pace and in my unique and individual way. Often, teams seek my expertise.

### 3.3 MY POWERBASE\* (which organizational forces I support)



Strengthening MANAGEMENT and ADMINISTRATION COMPETITIVE EDGE and MARKET SUCCESS Target-oriented PLANNING and RESOURCE MANAGEMENT Promoting COMMUNICATION and INTERACTION MAINTAINING sustainability of structure Providing impetus for INNOVATION and CHANGE

\*) The Powerbase describes an individual's influence on an organization only through his or her presence. The Powerbase aspects don't reveal personal qualities or skills but shows the involuntary impact of an individual on an organization or on the organizational forces in an organization.



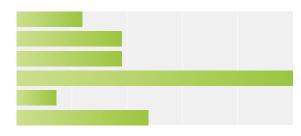
# 4 но

### HOW I CAN UNFOLD AUTHENTICALLY

Depending on certain environments or circumstances, each individual can unfold better or worse. Which conditions are optimal for me is shown here.

### 4.1 MY TALENT PROFILE

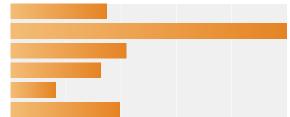
TRANSFORMATION / value-based DISSEMINATION / market-oriented CONTACT / client-oriented REALIZATION / action-oriented DEVELOPMENT / product-oriented ANALYSIS / resource-oriented



Keywords on talent "REALIZATION": action-oriented, strategic, trying, improving, e.g. production, implementation, application, materialization

# 4.2 MY COOPERATION PROFILE

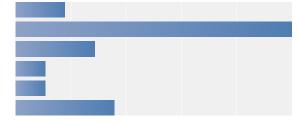




I can unfold my talents best when cooperating in larger organizations. I appreciate work-sharing processes in which every individual has his or her defined area of tasks and responsibilities and pursues his or her goals and interests.

### 4.3 MY PROSPERITY PROFILE

INDEPENDENT of resources ACCUMULATING / increasing CHARITABLE / sharing INVESTING / enjoying STEERING / influential SOLID / existential



Having enough resources available gives me a sense of safety and independence. I tend to accumulate material resources in order to have reserves. When I use resources I act economically and adequately.





### DECISION-MAKING

How I make decisions is based on the following three components:

# 5.1 HOW MY MIND WORKS

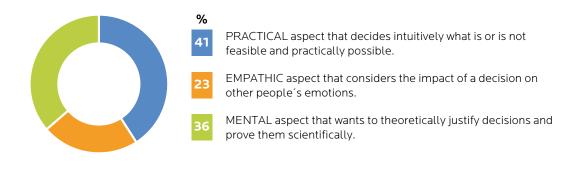


LOGICAL aspect that can grasp details and identify facts in order to plan a safer future.

ABSTRACT aspect that reflects past experiences in order to grasp their significance and meaning.

INDIVIDUAL aspect that strives for knowledge in order to shape the present.

# 5.2 THE BASIS FOR MY DECISIONS



# 5.3 HOW I MAKE DECISIONS



I only make decisions after careful consideration. My decisions are thus sustainable and not easily reversed.



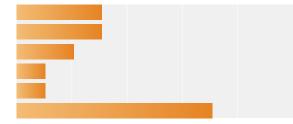
# 6

### MY AUTHENTIC LEADERSHIP STYLE

Each person is a leader in one or other situation. How one is seen by others and how one sees oneself varies in every human being.

# 6.1 WHAT OTHERS PERCEIVE (THIRD-PERSON-PERCEPTION)

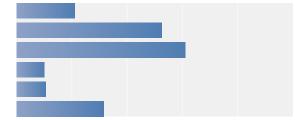
EXEMPLARY / inspiring GOAL-ORIENTED / motivating CONSENSUAL / convincing SITUATIONAL / activating DEMOCRATIC / participative CONFIDENT / determining



When I am convinced of something, others can perceive me as highly assertive.

# 6.2 HOW I SEE MYSELF (SELF-PERCEPTION)

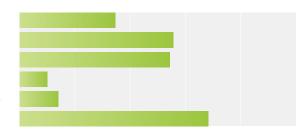
EXEMPLARY / inspiring GOAL-ORIENTED / motivating CONSENSUAL / convincing SITUATIONAL / activating DEMOCRATIC / participative CONFIDENT / determining



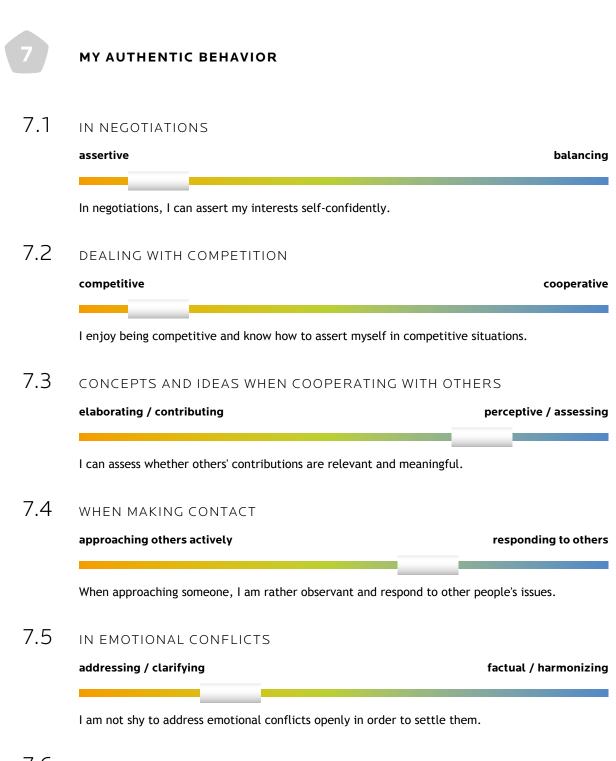
I prefer a consensual leadership style and involve my staff in the decision-finding. In case others lack convincing arguments, I try to find convincing arguments myself.

# 6.3 LEADERSHIP PROFILE (HOW I LEAD AND WANT TO BE LED)

EXEMPLARY / inspiring GOAL-ORIENTED / motivating CONSENSUAL / convincing SITUATIONAL / activating DEMOCRATIC / participative CONFIDENT / determining







# 7.6 IN STRESSFUL SITUATIONS

I put pressure on myself

I react to external pressures

My work pace is primarily determined by my own motivation.



### MOTIVATION AND COGNITION

### 8.1 THE UNDERLYING MOTIVATION FOR MY THINKING AND ACTING

#### UNBIASED OBJECTIVITY

I am motivated by taking an objective and unbiased look into matters. It pleases me to maintain a neutral, impartial, and observing attitude. In my activities I always pay attention to all aspects and interests and include them in my contributions. I value individuality as the basis for creative developments.

### 8.2 MY PERSPECTIVE ON THE WORLD

#### **REALISTIC - IDENTIFYING WHAT IS FEASIBLE**

My view of the world is based on pragmatic realism. I can accurately assess which opportunity, among many, has a chance of materializing. Coming from this point of view, I am able to see what is practically feasible on my road to success.

# 8.3 MY ACTIVITY MODE AND RELATIONSHIP MODE

#### MENTAL ACTIVITY COUPLED WITH PHYSICAL EASE

A physically relaxed lifestyle is very important to me because I am able to concentrate very well in a relaxed state. I am open to others' concerns and can, by addressing the interests of others, achieve my goals. Mentally, I am always active and present in the moment. I am happy "to go with the flow" and am always flexible.

### 8.4 HOW I TAKE IN AND PROCESS INFORMATION

#### **BROAD PERCEPTION - FOCUSED IMPLEMENTATION**

I prefer broad intellectual stimulation and like to alternately focus on different things (multitasking). I enjoy being inspired by others and the ongoing discovery of novel and interesting things in my surroundings. As long as I am interested in something, I can pursue my goals thoroughly and strategically.



# 9

### MY DEVELOPMENT POTENTIAL

The following characteristics should, in their most positive form, determine my action. Those which I haven't realized yet constitute my development potential.

# 9.1 MY AGENDA

I can recognize adeptly what information is to be shared at a given moment. I avoid conflicts when giving in seems more prudent.

## 9.2 SUPPORT FOR MY AGENDA

I can convey values and principles to a community and thus assert my influence. I possess the emotional strength to face crises in order to overcome them.

### 9.3 MY MENTAL GIFTS

I act selflessly and meet challenges free of ulterior motives.I can express my point of view persistently even if this causes misunderstandings.

# 9.4 WHAT I CAN ALWAYS RELY ON

By waiting patiently I can develop according to my natural rhythm. I can recognize adeptly what information is to be shared at a given moment.

### 9.5 GIFTS TO DEVELOP IN THE COURSE OF MY LIFE

# I know that true progress must always consider the welfare of the whole.

I can convey values and principles to a community and thus assert my influence.

### 9.6 WHAT I COMMUNICATE KNOWINGLY AND UNKNOWINGLY

#### I manage to defend my integrity persistently while remaining polite.

I can carry on even if I fail to see the purpose.



### MY DEVELOPMENT POTENTIAL (CONTINUATION)

# 10.1 MY RELATIONSHIP VALUES

I can structure cooperation well and can define suitable roles for every individual. I can make use of others' practical theories in a compelling manner.

# 10.2 TALENTS TO BE REFINED

I know that lasting depth and quality are always worthwhile. I have a gift for developing new theories and determining their applicability.

# 10.3 MY KEY FOR GROWTH AND WEALTH

I can recognize others' motives which allows me to act with tactical skill. When I encounter resistance I can develop my strength and power vigorously.

# 10.4 WHAT DEMANDS MY DISCIPLINE

I can build appropriate structures and promote individual development. I know that risky enterprises have to be well-prepared to be successful.

# 10.5 WHAT MAKES ME UNIQUE

I trust that through observance of all details I will reach my goal. To avoid overextending myself, I assert my power and strength prudently and deliberately.

# 10.6 POTENTIAL TO DISCOVER

I accept my place with modesty and develop myself regardless of circumstances. My ideas are influenced by humanism and philanthropy.

### 10.7 MY DEVELOPMENT HORIZON

I can vigorously adhere to my values and still preserve harmony.

Determined adherence to values strengthens my ability to achieve goals.



#### FURTHER INFORMATION

The GeniusReport is an excerpt from information that can be gathered by means of the underlying Method.

Please find explanations about the individual dimensions of the GeniusReport in the Tutorial Videos and the GeniusReport Manual on the website.

Your Genius Coach can help you gain more detailed and profound insights.

#### www.geniusreport.net/coaches

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