

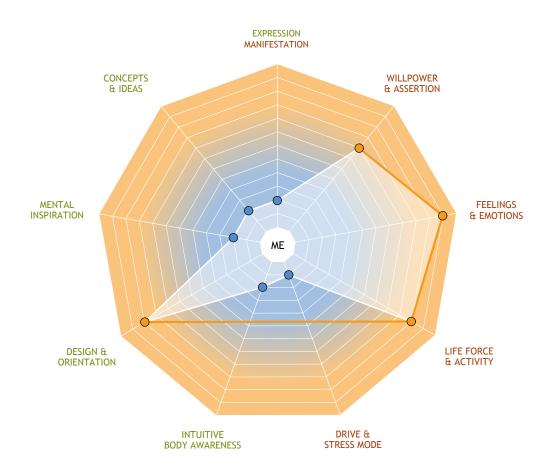
Hannes Gessoni





#### MY GENIUS FORCE FIELD

The Genius Force Field (white area) shows how my 9 Genius Forces unfold.



- Where the white force field opens wide to the outside, I can develop with great self-determination. Here, I can have a strong impact on my environment and on others.
- Where the white force field expands less outwardly, other people can get close to me, influence me and I can perceive their impact on me.
- The orange-colored lines show which aspects are connected and how they function together.





#### MY SPECIFIC TALENTS AND SKILLS

Each individual has talents and skills that have an impact on every work process.

The better I use these talents the more satisfying my work is.

#### **COOPERATIVE CREATIVE POWER**

I like to be active and can develop very well in cooperation with others. I make my creative power available to productive and satisfying processes. If something appeals to me, I can bring in my energy very persistently and powerfully.

#### **INFLUENCE BY OVERVIEW**

I like to observe the world from a bird's eye view in order to achieve an objective overview. From this position I develop my individual skills in the course of my life and can thus become an influential role model for others.

#### **CREATIVE POWER & ATTITUDE**

I have the creative power to shape things and drive processes. With my confident attitude I can steer the direction of energy which makes me the focus of every team process.

#### **BUILDING RELATIONSHIPS & TRUST**

I am an open and communicative person. I know how to build emotional and intimate relationships with others. This openness creates mutual trust and is also the basis for fruitful work processes.

#### SENSE OF COMMUNITY & NEGOTIATING SKILL

Fair and balanced interests are important to me. This lends me a special skill for negotiations and contract agreements. I prefer to deal with people that I trust and that have similar values and principles.





#### **REALIZATION - TEAM ROLE - IMPACT**

## 3.1 HOW I CAN FULFILL MYSELF



## 3.2 MY PREFERRED TEAM ROLE

#### "TEAM PLAYER", present, cooperative, process-oriented

For me team work is a very appropriate way of working. Exchanging views with others is important to me and I am aware that team work yields results that I could not achieve alone. I feel comfortable and can maintain a presence in teams. The right composition of a team is, however, important and determines whether I can unfold and develop in the team.

## 3.3 MY POWERBASE\* (which organizational forces I support)



<sup>\*)</sup> The Powerbase describes an individual's influence on an organization only through his or her presence. The Powerbase aspects don't reveal personal qualities or skills but shows the involuntary impact of an individual on an organization or on the organizational forces in an organization.

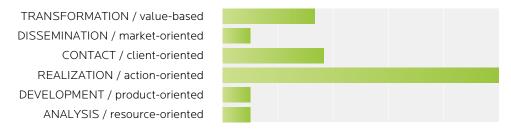




### **HOW I CAN UNFOLD AUTHENTICALLY**

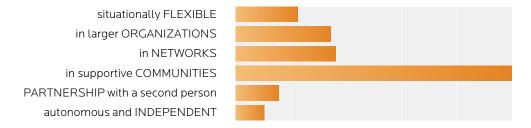
Depending on certain environments or circumstances, each individual can unfold better or worse. Which conditions are optimal for me is shown here.

## 4.1 MY TALENT PROFILE



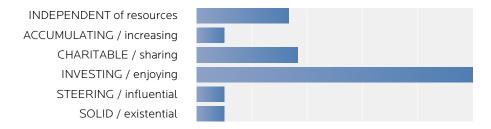
Keywords on talent "REALIZATION": action-oriented, strategic, trying, improving, e.g. production, implementation, application, materialization

## 4.2 MY COOPERATION PROFILE



I can unfold optimally when cooperating with others in communities. I like group processes and the mutual support in a familiar working environment. When cooperating, I attach special importance to mutual trust and appreciation.

## 4.3 MY PROSPERITY PROFILE



I am aware that resources have the biggest value when properly invested because they then enable further growth and generate fresh benefit. I can handle risks well and know how to enjoy the yields of my investments.

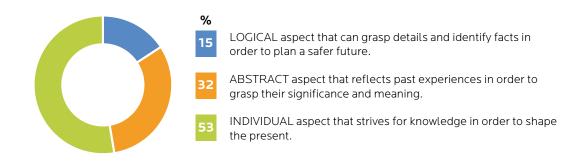




#### **DECISION-MAKING**

How I make decisions is based on the following three components:

## 5.1 HOW MY MIND WORKS



## 5.2 THE BASIS FOR MY DECISIONS



## 5.3 HOW I MAKE DECISIONS

spontaneous / reversible		considerate / sustainable

I only make decisions after careful consideration. My decisions are thus sustainable and not easily reversed.

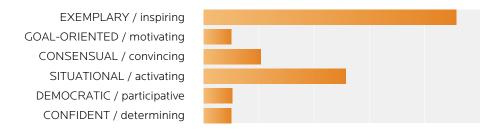




#### MY AUTHENTIC LEADERSHIP STYLE

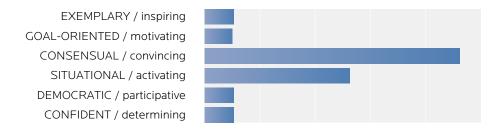
Each person is a leader in one or other situation. How one is seen by others and how one sees oneself varies in every human being.

## 6.1 WHAT OTHERS PERCEIVE (THIRD-PERSON-PERCEPTION)



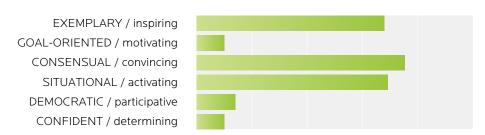
As a leader I inspire others. As a role model for my team they are pleased to follow me.

## 6.2 HOW I SEE MYSELF (SELF-PERCEPTION)



I prefer a consensual leadership style and involve my staff in the decision-finding. In case others lack convincing arguments, I try to find convincing arguments myself.

## 6.3 LEADERSHIP PROFILE (HOW I LEAD AND WANT TO BE LED)





# MY AUTHENTIC BEHAVIOR

## 7.1 IN NEGOTIATIONS

assertive balancing

In negotiations, I can assert my interests self-confidently.

## 7.2 DEALING WITH COMPETITION

competitive cooperative

I prefer cooperative behavior as it mostly yields better results for me.

## 7.3 CONCEPTS AND IDEAS WHEN COOPERATING WITH OTHERS

elaborating / contributing

perceptive / assessing

I can assess whether others' contributions are relevant and meaningful.

## 7.4 WHEN MAKING CONTACT

approaching others actively

responding to others

I enjoy approaching others actively and bring in my thoughts and concerns.

## 7.5 IN EMOTIONAL CONFLICTS

addressing / clarifying

factual / harmonizing

I am not shy to address emotional conflicts openly in order to settle them.

## 7.6 IN STRESSFUL SITUATIONS

I put pressure on myself

I react to external pressures

I can increase my work pace considerably in stressful situations.



# 8

#### MOTIVATION AND COGNITION

## 8.1 THE UNDERLYING MOTIVATION FOR MY THINKING AND ACTING

#### **ENSURING SAFETY WITH INTELLIGENCE**

It motivates me to create a safe basis and to organize and shape life intelligently, because intelligence is the foundation for safe and fearless survival. I am highly aware of risks and eager to make solid and success-oriented decisions.

## 8.2 MY PERSPECTIVE ON THE WORLD

#### TAKING EVERYTHING PERSONALLY

My perception is shaped by the fact that I relate everything that happens around me, to myself. I take my life and everything that happens in my life very personally. Coming from this point of view, I have a good basis for developing and living my individuality. As a consequence, I treat others the way I would like to be treated myself.

## 8.3 MY ACTIVITY MODE AND RELATIONSHIP MODE

#### **FOCUSED ACTIVITY**

It is important to me to be highly and regularly active in my life. I want to be physically fit, determine my day-to-day routine independently and live my life target-oriented. In relationships, I approach others actively and I am very focused on my goals. I inspire others to tackle tasks that are also relevant for me.

## 8.4 HOW I TAKE IN AND PROCESS INFORMATION

#### **BROAD PERCEPTION - FOCUSED IMPLEMENTATION**

I prefer broad intellectual stimulation and like to alternately focus on different things (multitasking). I enjoy being inspired by others and the ongoing discovery of novel and interesting things in my surroundings. As long as I am interested in something, I can pursue my goals thoroughly and strategically.



# 9

#### MY DEVELOPMENT POTENTIAL

The following characteristics should, in their most positive form, determine my action. Those which I haven't realized yet constitute my development potential.

## 9.1 MY AGENDA

I know when I need to resign from a leadership position for the good of the whole.

I focus selectively on things that promote my material security.

## 9.2 SUPPORT FOR MY AGENDA

As a good listener I sometimes need to retreat in order to process what I have heard.

I can evaluate the value of creative contributions objectively.

## 9.3 MY MENTAL GIFTS

I can vigorously adhere to my values and still preserve harmony.

Even when successful, I try to remain restrained and modest.

## 9.4 WHAT I CAN ALWAYS RELY ON

I can eliminate emotional barriers and build relationships with many persons.

I can well organize cooperation in the community.

## 9.5 GIFTS TO DEVELOP IN THE COURSE OF MY LIFE

I have the emotional maturity to maintain a positive spirit even when I fail.

My exemplary loyalty gives me great influence in communities.

## 9.6 WHAT I COMMUNICATE KNOWINGLY AND UNKNOWINGLY

I can identify relevant experience and value its significance.

I focus selectively on things that promote my material security.



# 10

### MY DEVELOPMENT POTENTIAL (CONTINUATION)

## 10.1 MY RELATIONSHIP VALUES

I can adhere consistently to a successful and proven way.

I want to encourage others' personal development and bring progress into their lives.

# 10.2 TALENTS TO BE REFINED

I have the ability to successfully implement my strategy through secure leadership.

I want to encourage others' personal development and bring progress into their lives.

## 10.3 MY KEY FOR GROWTH AND WEALTH

My intelligence enables me to adapt if inflexibility is inappropriate.

## 10.4 what demands my discipline

I preserve my individuality of expression, although I am not always understood.

My ability to concentrate allows me to identify promising opportunities.

# 10.5 WHAT MAKES ME UNIQUE

If I identify mistakes, I am zealous in correcting them.

I accept what cannot be changed because fighting the storm would be in vain.

## 10.6 POTENTIAL TO DISCOVER

I use my resources and skills to establish sturdy foundations.

I stay modest even when achieving material success, as I appreciate the lucky circumstances.

## 10.7 MY DEVELOPMENT HORIZON

With emotional clarity and amicability I can develop my natural, dominant strength.

I evaluate whether loyalty or waging a conflict is the appropriate thing to do.



#### **FURTHER INFORMATION**

The GeniusReport is an excerpt from information that can be gathered by means of the underlying Method.

Please find explanations about the individual dimensions of the GeniusReport in the Tutorial Videos and the GeniusReport Manual on the website.

Your Genius Coach can help you gain more detailed and profound insights.

www.geniusreport.net/coaches

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